



NORTHERN CALIFORNIA  
**GLASS MANAGEMENT**  
ASSOCIATION



# AN EXTENSION OF YOUR BUSINESS

NCGMA is an extension of your business – representing your interests as management in negotiations, strengthening your business operations, and helping to develop your employees professionally – so your business can thrive.

# YOUR SUPPORT TEAM

## Board of Directors

NCGMA is governed by a board of directors made up of contractor members.

## NCGMA Staff

With over 20 years of combined experience in negotiations, labor relations, communications, and member advocacy, NCGMA's full-time staff implements the vision of the NCGMA board.

## Consultants

Our team of expert consultants is available to advise and support NCGMA members with their individual needs.



**We represent your business' interests,** so you remain competitive against non-union and encroaching trades.



**We provide support for your business' operations,** so you can focus on your company.



**We help develop your workforce,** so you have a strong, safe, and skilled team.

# MEMBER BENEFITS

## REPRESENTING YOUR BUSINESS

We represent your business' interests, so you remain competitive against non-union and encroaching trades.



As a signatory contractor to District Council 16, we represent your business' interests during and after negotiations.



We represent you on trust funds and employee training initiatives and strive to build a productive partnership with labor.



We partner with labor to protect your work and research new markets to provide your company with more opportunities for growth.

## SUPPORTING YOUR OPERATIONS

We provide support for your day to day business operations, so you can focus on the big picture.



As a member of NCGMA, you have access to a range of resources and operations support.



NCGMA has a team of subject-matter experts who are ready to help on issues ranging from legal and safety to HR and labor.



Our timely member communications keep you informed on the latest industry news.

## DEVELOPING YOUR WORKFORCE

We help develop your workforce, so you have a strong, safe, and skilled team.



NCGMA provides ongoing professional development opportunities for your office employees to grow their leadership and management skills.



NCGMA leadership represents management on workforce training trust funds and committees, so your union workforce is skilled, trained and safe.



We are focused on recruiting and developing the next generation of glaziers through committees like Finishing Trades Workforce Development and Leadership Initiative for Finishing Trades.

## ONGOING TRAINING

NCGMA provides ongoing professional development opportunities. Topics include estimating, project management, construction law, COVID-19 safety, workplace communications, harassment prevention, and surety bonding.

[ncgma.org/events](https://ncgma.org/events)



# GIVING YOU THE COMPETITIVE EDGE



## CONTRACTOR REPRESENTATION AND ADVOCACY

We represent contractors to help prevent or negotiate settlements on labor disputes, provide education and assistance on navigating Trust Fund issues, and advocate at the legislative and regulatory levels to ensure a strong and healthy future for the industry.



## PROFESSIONAL CERTIFICATIONS

We support you and your workforce with grants to obtain a range of professional certifications that set you apart from your competition.

We work with national organizations so these certifications are in specifications that give you an advantage in the bidding process.

*Certifications include the North American Contractor Certification (NACC) for the company and the Architectural Glass and Metal Technician (AGMT) Certification for field employees.*



# LEARN & CONNECT IN 3 EASY WAYS:



VISIT OUR WEBSITE  
[ncgma.org](http://ncgma.org)



SIGN UP FOR OUR E-NEWS  
[tiny.cc/NCGMA](http://tiny.cc/NCGMA)



WATCH OUR CONTRACTOR  
101 VIDEO SERIES  
[ncgma.org/contractor101](http://ncgma.org/contractor101)



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Learn more about membership, ways to be involved, and all we  
can do to support your business at [nagma.org](http://nagma.org)